

## **Job Announcement**

### **West Africa Regional Representative, based in Sévaré, Mali**

**About Trickle Up:** Founded in 1979, Trickle Up empowers people living in extreme poverty to take the first steps out of poverty, providing them with resources to build livelihoods for a better quality of life. In partnership with local agencies in five countries in Asia, Africa, and the Americas, we provide training and seed capital to launch or expand livelihood activities, and savings support to build assets. In 2009 we helped start or expand nearly 11,000 livelihood activities, improving the lives of 60,000 people. Trickle Up, headquartered in New York City, has an annual budget of approximately \$5 million, with field offices in Mali, India, and Guatemala. See [www.trickleup.org](http://www.trickleup.org) for more information.

**The Opportunity:** Trickle Up seeks a committed, visionary, and strategic leader for our West Africa program. Working in northern Mali (Gao and Mopti) and Burkina Faso, and reporting to the Africa Program Officer in New York, you will direct an experienced, passionate local team of seven and manage a budget of US\$1 million (primarily USAID-funded).

Our program, built over two decades of work in West Africa and managed from our Mali office since 2003, is implemented through a network of 17 local partner organizations. Since 2003, we have helped more than 19,000 participants establish sustainable livelihoods and become part of a network of over 760 self-governing savings groups. In the last two years, about 15% of our West Africa participants have been people with disabilities, thanks to our efforts to include this particularly vulnerable population among the poorest people we serve. From this foundation—a strong team, a robust program, and committed funding—you’ll guide program development, focusing on poverty targeting, quantitative and qualitative monitoring and evaluation, and a sustainable livelihoods approach, ensuring our work reflects Trickle Up’s mission and values and aligns with our strategic plan.

As part of our 24-member program team located in New York, Guatemala, India and Mali, you’ll contribute to strategic planning, policy development, fundraising, and other organization-wide work. In West Africa, you’ll build and maintain strong local partnerships characterized by mutual understanding, accountability and respect; represent Trickle Up with all donors and other stakeholders in the region, and maintain close ties with key actors in poverty alleviation locally, nationally, and regionally; manage financial and human resources cost-effectively, ensure compliance with donor requirements and local law, and be responsible for Trickle Up’s regional safety and security. You will play a key role in fundraising, both at headquarters and in the field.

**The Person.** We are looking for a development professional who is excited by the prospect of helping us strengthen the quality, impact and scale of our West Africa program to build sustainable livelihoods for the poorest. The successful candidate will have the following profile:

- Commitment to Trickle Up’s mission: service to those living in extreme poverty.
- At least 5 years’ senior management experience leading poverty alleviation programs in West Africa, and a deep understanding of poverty in the region.
- Demonstrated experience in sustainable livelihoods, microenterprise development, savings, monitoring and evaluation, and participatory methodologies.
- Experience collaborating with NGOs in West Africa.

- Demonstrated experience as an effective supervisor with top-notch team leadership and cross-cultural skills.
- Diplomatic, strategic, adaptable, and an excellent communicator; a self-starter with vision and integrity.
- Demonstrated experience with budget formulation and monitoring, financial management, internal controls, and adherence to funder requirements.
- Experience managing USAID-funded programs (highly desirable).
- A relevant graduate degree or a first level/Bachelor's degree with qualifying experience.
- Fluency in French, and the ability to work comfortably in English (written and spoken); you may also be proficient in one or more local languages (preferred).
- The ability to travel up to 50% of the time in remote rural areas and internationally, and an understanding of the safety and security risks inherent to this position.

We strongly prefer applicants from the region.

**Salary and Benefits.** We offer a competitive salary and excellent benefits for this full-time position. The successful applicant will join a dynamic, passionate, multicultural team committed to the alleviation of extreme poverty. Trickle Up promotes a collegial, high-performing organizational culture in which staff communicate clearly and openly, and are reflective, innovative, and mutually accountable.

**To Apply:** Send cover letter and resume (in French or English) to [regionalrep@trickleup.org](mailto:regionalrep@trickleup.org) with "Regional Representative" in the subject line. Applications will be considered on a rolling basis until Monday, February 22, 2010. Position will be open as of April 1, 2010. We will only contact those individuals we are interested in interviewing. Please, no phone calls.

Trickle Up is an Equal Opportunity Employer. We value a diverse workforce and extend equal opportunity to all applicants and employees regardless of race, color, religion, sex, national origin, age, marital status, sexual orientation, veteran status, disability, or any other status protected by law. Reasonable accommodation may be made to enable people with disabilities to perform essential job functions.

**Thank you for your interest in Trickle Up!**

Date: 11 January 2010